



SUCCESS STORIES

HOW LIFE IS RICH LEVERAGES THE SOCRATIC METHOD
OF TEACHING SO THAT YOU CAN LIVE IN FULLNESS
EVERYDAY – SPIRITUALLY, MENTALLY, EMOTIONALLY,
RELATIONALLY, PHYSICALLY, AND FINANCIALLY...
(WHILE LIVING A LIFE OF SIGNIFICANCE!)

LIFE IS RICH

Results, Results, Results...

At Life Is Rich we only care about one thing - getting amazing results for our clients. In this book, we've put together a collection of some of our client reviews and experiences. Here's what you need to know:

- Every review in this book is 100% verified and authentic. No client is ever paid, rewarded, or compensated in any way for their feedback.

In short, you can have total and absolute confidence that everything you're about to read is 100% genuine.

As of this writing, we have 12 verified client reviews. By the time you read this, there will probably be many more.

Here's why this matters to you:

I know you're focused on growing your business, but the real magic of Life Is Rich is helping you live in fullness everyday – spiritually, mentally, emotionally, relationally, physically, and financially. You were born for more. I want to help you achieve it.

Enjoy this book. Read the stories inside carefully. If you have questions about any of it, make a note of them and we can discuss on your Breakthrough Session. We look forward to helping you transform your business!

Live Blessed & Rich,

Nate Scott

Nate Scott

CEO, Life Is Rich Global, LLC



DISCLAIMER

You're a rational adult. Therefore, you understand that success takes lots of work. You understand that even though we've helped people create amazing results, there is no such thing as something for nothing. There is no such thing as "get rich quick".

The people you're about to hear about achieved extraordinary success with Life Is Rich. Never assume that someone else's results will be the same as yours. These stories and reviews are here to show you what's possible, not for you interpret them as a guarantee that you will experience any results whatsoever.

All of these people...

- Committed to the process and accountability (even though they were scared to do so)...
- Invested money to grow themselves and their business...
- Persisted through fear, self-doubt, and multiple challenges to create results...
- Dedicated themselves fully to implementing everything we teach within Life Is Rich...

Many of them are also juggling kids, families, loved ones, etc. Because they are good people who are focused on serving the world, they found a way. They made it work.

In other words, this stuff is not easy. I can coach you every step of the journey. I can make it SIMPLE...but no one can make it easy.



Nate Scott – Strategic Leadership

Nate Scott enlisted in the U.S. Army and served as a soldier in combat during Operation Desert Storm. Upon his return, he received a Congressional nomination to West Point and went on to receive his undergraduate degree in Sociology with Computer Science Engineering as his field of study from the United States Military Academy. He graduated with the honor of being selected as the Class of 1996 3rd Regimental Commander and went on to serve as a commissioned Army Infantry Officer and Ranger. His last assignment was as a Captain in the Old Guard at Arlington National Cemetery.



After serving in the Army, Nate earned an MBA from George Washington University and an Executive Certificate in Financial Planning from Georgetown University. From 2004-2006, he worked as a licensed financial advisor before accepting his last corporate job as the Chief Financial Officer for a mortgage and real estate technology company. In 2007, they were listed as an INC 500 fastest growing.

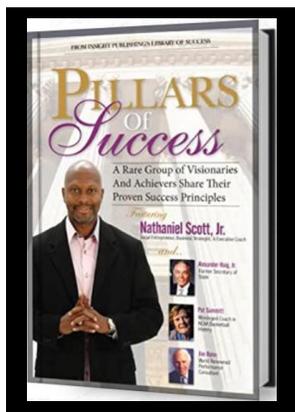
Today, Nate is an entrepreneur, network marketing professional, author, speaker, and coach. His vision is “Wellness in the World” -spiritual, mental, emotional, relational, physical, and financial”. His personal mission is “To live each day principle- centered based upon Biblical teachings and to be a person of value and positive influence”.

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Nate co-authored the book “Pillars of Success” along with Jim Rohn, Alexander Haig, and Pat Summitt. The book is a compilation of ideas from numerous experts who share the “how” and “why” of their success. In this book, Nate shares the story of how he made his first million by the age of 32.

In the book “[Life Is Rich: How To Create Lasting Wealth](#)”, Nate shares a principle-centered, Biblically based leadership plan that clearly identifies the retirement cash flow danger and he gives practical steps of how everyone to respond to it. Nate is passionate about educating, equipping, and empowering others. His core strength is teaching organizations how to develop leaders that know “how to think” vs “what to think”.

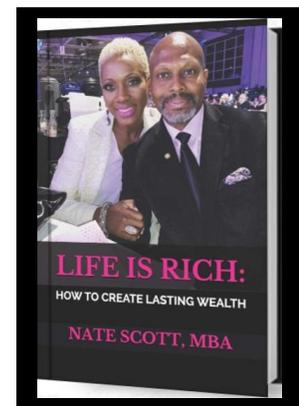


To Learn More and To Order

www.LifeIsRichToday.com

www.Linktr.ee/NateScott

904.838.2623



Nate Scott delivers RESULTS! His skill set is being able to listen intently to the problem or goal you want to achieve, and he customizes a strategic plan for you to work through the problem to find lasting solutions and or he constructs a plan to help you achieve your goals. His attention to detail is because he has mastered the art of listening.

If you are stuck in your head, a dead-end job or a stagnant career

and you want to move forward and thrive, then I recommend Nate Scott.

I was stuck in a career that I was no longer passionate about, and it was causing me to feel unsuccessful and inauthentic as a leader.



I wanted to help people to increase their income and their level of joy, but I didn't quite know how to do that. Nate helped me to see my value outside of the company I was with by teaching me to understand how I am the asset.

Right now, my personal joy levels have increased exponentially as I am helping people to increase their income while at the same time creating real residual income for my family.

The outcome that Nate delivers is sound, practical advice. It is concrete and not abstract. It is valuable for day to day living. It is not difficult; it's rather simple.

If you are stuck in your own head and you want to get unstuck with freedom to move forward, then I recommend Nate Scott.

I was stuck offering a solution for the problem this was causing me to feel "spammy" or uncomfortable.

I wanted to get to a place where I felt comfortable sharing information. Nate made me understand that it was more important to explain the problem rather than offer the solution unless someone asks for the solution.

As a result of not feeling "spammy" or uncomfortable, you are more likely to share information. Therefore, a new and good habit was born, for when an act becomes easy through constant repetition it becomes a pleasure to perform and if it is a pleasure to perform it is man's nature to perform it often. When I perform it often it becomes a habit and I become its slave and since it is a good habit this is my will. With this new habit, I will not fail in achieving goals in life, whatever they may be.

In truth, the only difference between those who have failed and those who have succeeded lies in the differences of their habits. Good habits are the key to all success. Bad habits are the unlocked door to failure. Thus, the first law I will obey, which precedes all others is – I will form good habits and become their slave.



The outcome that Nate Scott delivers is a complete analysis of where you are, where you want to be and a plan to get there. While many stop there, with Nate's coaching, you become clearer about your personal strengths that need development and conversely, what rah-rah the holds most people hostage in mediocrity. He coaches without coddling you. Alignment before assignment is a favorite quote.

If you are stuck with the limiting belief that you are not worthy of the life you dream of and you want to get to the truth of what's holding you back, then I recommend Nate Scott.

I was stuck under the baggage of past endeavors that went nowhere, which left me questioning my abilities and that maybe my ladder was against "the wrong wall." This was causing me to feel like perhaps I was reaching too high. Perhaps the life that chose me is the life I'll have.

I had started to accept that I was to be a background singer in my own life. I sought out Nate's help to finally get clear on who I am, where I was and how to walk into the life I have dreamt of.



The outcome that Nate Scott delivers is helping me to think differently. One example is how I'm currently paid on my consulting role. Not that Nate thought or mentioned that I was paid poorly, but he mentioned the thought of being paid based on outcomes, meaning to think about the outcomes I'm providing by my knowledge and monetizing that by making a part of my financial reimbursement should be based on a percentage of the improved bottom line my knowledge and expertise provided.

If you're stuck in a thankless job and feeling pigeonholed and you want to further your career, make more money, expand your financial bandwidth, then I recommend Nate Scott.

I was stuck in my consulting mindset. I felt rewarded, yet I learned a new way to value my skills, which I feel enhances my ability to offer more, push harder, yet possibly reap the benefits of my service long after I'm gone. Possibly I'll Create different types of financial contracts to cover my services.

I was stuck in a no where career, hitting a salary ceiling, and this was causing me to feel worthless. I wanted to move up the corporate ladder, make more money and provide better for my family. I want freedom from financial worries.

I believe Nate can help people navigate these issues by helping the person think through their wants and goals and help them build an actionable plan for fulfilling the plan and reaching those goals.



"The call has been a Blessing, a Breakthrough, a Bridge from nowhere land to success land, a Butt-kicking of negative thoughts, a Beauty of a way to start the day, a Brand new way of thinking, a Boost of self-esteem and a Big exit off the "Struggle" Bus. Bazinga! Booyah! "Be Blessed!" as Nate says. BE the change, BE the value, BE yourself. Thank you, Thank you, Thank you, Mr. Scott." - Julie Forbear



"...my morning compass. It has led me to re-examine my life experiences, as I now reflect on my past up to my present life. Within these past few weeks participating in these calls I see myself acutely aware of my surroundings, and deliberately thinking, processing, and internalizing this information. This call has provided me a way to re-educate my mindset and to be in control of Me. I now see, that I want more out of life and that means growing pains. My goals include spiritual, physical, and a financial transformation." - Tammy Cuevas

"The difference between 211 and 212 degree F is just one degree but it makes a world of difference-the difference between a simmer and a boil. I needed to find a way to bring the change to my business. Nate's wisdom, patience and candor has helped me create a plan for my financial future! Thank you for your investment in me. I will honor it with my success!" - Megan Swope



"Each day, Nate Scott feeds the fires of so many! He is like the Chief of Fire Starters!! Don't expect to be coddled, though. Nate brings the real deal - the raw truth. As he says "...application, not just the rah rah..." He has helped me to think in different ways. Some time ago we talked about seeking first to understand then to be understood. I apply that concept everyday! I am growing and I am learning to perform daily self-analysis to see what I need to do to be successful. What steps I need to take to give birth to my dream." - Tonya Cajuste



Birth of the Life Is Rich Transformational Mastermind...

Do you feel that you have the potential and the capacity to accomplish more than you have so far?

Do you know that there are things in your life that are holding you back?

Does fear sometimes reach you and grab you by the throat and prevent you from dreaming your dreams or attempting to fulfill your goals?

If so, then I want to talk to you for a few minutes about my mentoring program, which is designed to help you identify your passion and design the lifestyle you desire so that you can live your passion full-time.

You see, I believe that each one of us has a purpose and a reason to be on this planet. I believe we are capable of much more than what we have accomplished thus far in our lives. I don't know anyone who hasn't just "settled" in their life. No one has the money of Bill Gates and the body of Will Smith or Halle Berry, the relationships of Oprah Winfrey, and the faith of Joel Osteen. No one has all these things in his or her life. We've all settled and the result is we're not creating our dreams. We're not living up to our potential. Most people are not flourishing—they're languishing, hoping for a decent ending.

Following one of my events in 2013, I did research to find out what people really wanted so that I could give them that. Everyone has been to a seminar in which you get all wound up for a week or two after the event and then slowly backslide into your old habits and ways of doing things.

So, these students wanted a seminar in which they learned some skills and then went out and practiced for a few months. They then wanted to get back together again with the same group of people to review how each participant did and to learn some more skills.

They said that one of their biggest problems was finding a group of likeminded people to associate with and to learn with. It seems it is very hard to find other entrepreneurs who are dedicated to building something meaningful in their lives and who are going for it full steam ahead. They said they needed a team of people who could support them and encourage them in between meetings. They wanted someone they could report their progress as well as their mistakes and slips to who would actually care about them and want them to succeed.

They said they wanted to deal in absolute confidence and trust so that they could be absolutely honest about their issues and problems and ideas without being concerned about anything that was said leaving the room or being disclosed to someone who is not part of the group.

They said they wanted to have access to me in between meetings so that if they got stuck, they could contact me and get my advice and help. They said they not only needed the business tools to be successful, they needed some motivation and tools to help them with balance and clarity and to be successful in their lives.

I looked at this group of people when they had finished telling me what they wanted and I asked this question: "If this is what you want and I create it and give it to you, will this be of value to you? Will you enroll in this program?" And they said yes. That was the birth of my mentoring program.

The topics we cover in each mentoring group are different because the issues and problems faced by the students are different.

Some of the topics we will have covered in previous groups include:

1. Debt management
2. Raising money
3. Getting started
4. Figuring out in which direction to go
5. Communications
6. Sales
7. Marketing
8. Negotiations
9. Building the team
10. Expansion
11. Focus
12. Balance
13. Tax Strategies and Planning
14. Time management
15. Leadership
16. Clarity
17. Creating financial freedom
18. Finding new opportunities
19. Producing passive income
20. Turning ideas into reality
21. Real Estate strategies and investing
22. Forming networks and strategic alliances

Each group lists up to fifty different issues and problems they want to discuss, and that is just in the first weekend. And we cover every single item on the list. I continuously incorporate the ideas and issues that go into my mentoring program— every single item. My mentoring groups are limited to thirty people. The course consists of two three-day weekends. The meetings are about four months apart. I'm the only teacher at my events. I work one-on-one with each individual student on his or her specific issues and problems.

Every student has a specific list of goals to work on and teams to work with between meetings. Every student has a specific team of people to help, encourage, and critique him or her. These groups become so close that many of them will decide to keep in touch and hold reunions months after the mentoring program has been completed. The bonds that are possible really are that close.

My only requirement for attending this program is that you have desire. I don't care how old, young, rich, poor, or educated you are. Without desire, nothing can change. Without a desire to create spectacular excellence in your life I can't help you, and no one else can either. I can't care more about your dreams than you do. People who know they have settled and are in a rut—people who feel they're not living up to their potential, people who want to be inspired to create their destiny, people who want to create financial freedom in their lives, people who want excellence—are the types of people who attend my mentoring program.

People who are happy with the status quo who feel average is acceptable, who can hardly wait for the workday to end so that they can race home, prop their feet up, open a can of beer, and watch television for the rest of the evening are not the kind of people I can work with. People who are content to tiptoe through life only to arrive at their door safely are all people who should definitely not attend this program.

The difference between these two different groups of people is that desire to change and grow and be inspired to create their destiny. My thought is this: Success does not go on sale. There is no layaway plan for success. Success requires full payment upfront. Success is predictable and so is failure. Unsuccessful people tend to look for pleasing methods. Successful people focus on pleasing results.

Too many people say they are unwilling to pay the price for creating financial freedom or spectacular relationships or great health. That's backward thinking. You don't pay the price for any of these, you reap the rewards. When you stop to think about it, you pay the price for not creating financial freedom, for not creating wonderful relationships or fantastic health. All too often, however, we try to change our lives by trying to change our outcomes or circumstances.

The mentoring program is about flourishing, not just getting by. It's about facilitating your dreams and developing your potential. It's about providing you with a compass, inspiring your being. It's about motivating you and holding you accountable for your actions. As Abraham Maslow has said, self-actualization is when you must be what you can be. I believe that being anything less than excellent and spectacular is a waste of time. Aristotle said we are what we do repeatedly; excellence, therefore, is not an act it's a habit.

I believe that to change your life, you must change your standards, and that requires change and growth and a plan. If you have the desire to take your life and your business to the next level, if you want to create spectacular results in every aspect of your life, if you want to live your passion full time, then my mentoring program is for you.

1. Who are you and what do you do?

I am a mother of 3, an entrepreneur and a believer in God. I am a Healthcare IT Consultant for healthcare organizations and a business consultant to entrepreneurs specifically in the online space.



2. What was going on in your personal or business life leading up to hiring a coach?

I had just experienced a bad relationship breakup, was frustrated with where my career was going and felt that my spiritual relationship with God had been slipping.

3. What was the defining moment that caused you to consider coaching?

The defining moment for me was when I realized that, although I wanted to go to the next level in my life, I wasn't getting there with my current strategies and mindset. Also, the hurt experienced during the breakup caused me to do a lot of self-reflection to see if I had contributed, at all, to the relationship ending. I wanted to be the "best me" but felt that I needed an extra set of eyes to identify problematic areas that I may have been unconsciously aware of.

4. What results were you expecting from working with a coach?

I expected to be able to be in a better place emotionally, spiritually, and relationally because of working with a coach. I also expected to have more guidance with my business development.

5. What qualities / characteristics were you looking for in a coach?

I wanted someone who displayed consistency in communication, passionate about coaching, not driven to coach from a financial perspective only, truly cared about people and had a mind for the things of God but not from a "religious" but relationship perspective.

6. Why did you hire Nate Scott?

Nate demonstrated passion about coaching and people from our very first "FREE" introductory session. The call that was scheduled to last for a half hour turned into an hour and a half session. He over delivered from a "Value" perspective. One idea he mentioned in the conversation was worth its weight in gold. Resulting in a change in mindset on my part in a particular area of my career life. The next few days produced extraordinary change based on one little nugget of knowledge that he dropped into my spirit. I was already experiencing results before I had even paid for his coaching, so it just made sense to go ahead and invest in myself and begin a coaching relationship with him.

7. What specific value have you experienced since working with Nate Scott and how long did it take before you started seeing the benefit of having him as your coach?

I started seeing value within 24-48 hours of meeting and working with Nate. The value experienced was more of a mindset shift. He is big on showing you the "How" to think. That is huge for me because then I can totally shift from allowing my emotions to guide my decision making or thoughts. He also holds you accountable for the discussions that you have with him. He has me journaling which is allowing my thoughts to have an element of tangibility to them and creating a sense of urgency for me to act on them.

I am excited about the possibilities, and I am only 5 days into my coaching sessions.

8. What recommendation would you give to someone that is or hasn't considered hiring Nate as their coach?

I would recommend anyone looking for personal and/or business coaching to consider hiring Nate. He makes himself available to you whenever you need him. This is a very different approach to other coaches who place the relationship within specific time constraints or are cost driven. You also walk away from each conversation with action items to immediately apply to the situations that he is coaching you in. If you need a person who will believe in you, listen to you, hold you accountable, help you to re-construct your thought processes and genuinely have compassion for people and their success then Nate is your man.

1. Who are you and what do you do?

I am a single mom of an 8-year beautiful old daughter. I attend seminary with four months to graduate with my degree in Theology. I am a super nanny to three families on a regular weekly basis and I spiritually life coach children and adults. I love reading books, riding horses and dates with my daughter to her favorite spot, waffle house.



2. What was going on in your personal or business life leading up to hiring a coach?

In my personal life leading up to hiring a coach, I was going through a breakup of a relationship that lasted over 6 years with an alcoholic, was attending Celebrate Recovery for the emotional abuse I endured and my co-dependent unhealthy lifestyle I was living while dealing with the death of my grandpa who I was very close to and my cousin I grew up with who was murdered. I was feeling in desperate need of encouragement and direction because people in my life turn to me for guidance and encouragement. I was feeling hungry for encouraging words.

3. What was the defining moment that caused you to consider coaching?

My defining moment that caused me to consider coaching is when the very first conversation I had with Nate Scott I asked him what words of encouragement he had for me. What he responded with somehow penetrated deep into my hurting, hungry heart when he said, "I believe women have the power to impact generations. You give life to men and teach the children. You are amazingly gifted, beautiful, and impactful. Walk in your greatness. You are valued and appreciated. Most importantly, you are loved." Immediately after hearing these words tears started flowing down both of my cheeks as I felt a wall break down within me, I didn't know I had up. I didn't hear words like this often except on prophetic night in ministry. I felt God had put Nate Scott in my life at the exact perfect timing I needed it. I believe God used Nate Scott's mouth to deliver a message to me that day.

4. What results were you expecting from working with a coach?

I didn't know what results I could expect working with a mentor/life coach because I never experienced it before. I did not realize my deep yearning need for one nor did I understand the value and dramatic quick turnaround I would experience in my life, my thinking, my relationships, and my current circumstances.

5. What qualities / characteristics were you looking for in a coach?

Selecting a coach is such an intimate decision because it meant someone that would walk alongside of me on my life's journey and really get to know all my stuff. It was ample important to me that they had an undeniable character that was kind, honest, truthful, humble, successful, personable, and led with a foundation on biblical principles.

6. Why did you hire Nate Scott?

I chose Nate Scott because he possessed all this plus more than I could have dreamed up of myself. Nate is so sincere, easy to talk with, so attentive, mature, professional, and warm-hearted.

7. What specific value have you experienced since working with Nate Scott and how long did it take before you started seeing the benefit of having him as your coach?

Within my very first week working with Nate, I had a joy back in my life I had lost many, many years ago. My inner circle of family, friends and even my sponsor all made comments of how I seemed different in a very positive way. I was. I am. Nate's core teaching is teaching me how to think versus what to think. I am able to make better relationship decisions, parent my daughter better, my words have become more intentional, I've learned that I teach others how to treat me and how to live that out, I've learned how to grow my financial situation, how to not feel so overwhelmed by my busy calendar, and Nate has this amazing ability to bring things in me, out into the light that I couldn't see for myself. That I desperately needed to get rid of to be catapulted to the next level in my destiny and purpose.

8. What recommendation would you give to someone that is or hasn't considered hiring Nate as their coach?

My recommendation to someone that is looking to hire Nate Scott or hasn't looked yet...RUN to him. It was in my first 6 days with Nate that my destiny and very purpose for which I was created by God on this earth was revealed to me. I feel I am a diamond in the rough and God sent Nate to clean me up and make me shine! Nate is truly a wonderful man walking in his God given calling and it's easy to see.

1. Who are you and what do you do?

I am an Independent National Sales Director with Mary Kay Cosmetics. I've been with the company for over 22 years.

2. What was going on in your personal or business life leading up to hiring a coach?

I made the decision to hire Nate Scott as my Business Coach because although I'm at the top position in my company, there is another level that I want to achieve, and I know that I will need someone to tap into my abilities by providing strategic planning, new ideas and concepts and accountability.

3. What was the defining moment that caused you to consider coaching?

After meeting Nate and reading his book, I felt a spiritual confirmation that he would be the one to take me to my next level best.

4. What results were you expecting from working with a coach?

I am expecting to see tangible and measurable growth first within myself as a Leader and then to transfer that to the people that I lead.

5. What qualities / characteristics were you looking for in a coach?

When seeking out a coach, I knew that first and foremost I needed someone who would take the time to understand who I was as a person and what drives me internally to want to excel. I believe that the only way to really "help" me is to "get" me. Not cookie cutter coaching, but real time, real people coaching.

I also needed someone who was accessible, available, and touchable. Finally, I wanted a coach who understood my business, my vision, and my Faith.

6. Why did you hire Nate Scott?

I hired Nate Scott because he met the criteria on "my list" of what I would want in a business coach.

7. What specific value have you experienced since working with Nate Scott and how long did it take before you started seeing the benefit of having him as your coach?

What Nate brings to the coaching experience is a high energy level, a great passion for what he does in helping people and the ability to teach you how to think versus what to think. The most valuable experiences I've gained since working with Nate Scott was the 90-minute personal and somewhat painful assessment, his ability to Push you without Pressuring you and his total belief in himself that he can deliver as well as his total belief in you as his client to perform.

8. What recommendation would you give to someone that is or hasn't considered hiring Nate as their coach?

Nate's educational, military, and professional background qualifies him as a proven leader and his integrity and heart qualifies him as a trusted leader. So, if you're considering hiring a Life or Business Coach, my recommendation would be to hire Nate Scott. I'm glad I did!



1. Who are you and what do you do?

I am a Mary Kay Consultant, and I am in Real Estate, specifically New Construction.

2. What was going on in your personal or business life leading up to hiring a coach?

My Business and Personal life were going nowhere or perhaps backwards. I realized that I had made a commitment 3 months ago to make some changes and here I am 3 months later and NO changes. Something has to give!!



3. What was the defining moment that caused you to consider coaching?

Walking out of the grocery store, I saw someone get out of their car and they reminded me of myself, it was almost as if I was looking at myself and nothing had changed, I was going nowhere, and it hit me like a ton of bricks that I had to do something or this time next year I would be in the same position.

4. What results were you expecting from working with a coach?

I am expecting to completely change how I do things, Especially How I Think about things, and I am expecting to grow and prosper in every area of my life. I feel like a coach would help me be held accountable, would guide me in a direction and help me develop a plan. I have an idea where I want to go. I just don't have the plan for getting there or at least I thought I did but it is not working.

5. What qualities / characteristics were you looking for in a coach?

Qualities I am looking for in a coach, someone who has been through the ups and downs. Someone with leadership qualities, someone that I would respect, someone knowledgeable in many areas, Intelligence is very important. Someone who lives what they teach. Someone that is kind and giving. Someone who puts God and Family first, and someone that I can trust.

6. Why did you hire Nate Scott?

Very impressive resume, intelligent, a family man who has a heart not only for his family but also the people that he connects with. I feel that he gives freely without expecting anything in return. It seems like that is his nature. I felt like he understood me from our first conversation. He is someone that I would like to build a lifetime partnership/relationship with.

7. What specific value have you experienced since working with Nate Scott and how long did it take before you started seeing the benefit of having him as your coach?

On the first day I ever spoke with Nate by phone on October 14, I have to say I gained so much that I said to myself, "If I were to take only what he has shared with me and move forward with passion it would truly change my life". I believe that I am in for a life changing experience beyond anything that I can imagine. I met Nate for the first-time last week. I knew at the time that I wanted to hire him, but I also knew that if I did, I was going to have to actually do something, change, be held accountable, and that scared me to death. I spent the next few days trying to talk myself out of hiring him, but I knew if I did not hire him, things were not going to change for me. I even made a list of all my downfalls, bad habits, short comings. I thought he can't fix this I am too messed up! You

In the words of some people that decided to invest in coaching. know the story keep doing what you have always done, and you will keep getting what you have always gotten. Well, I was tired of that, and I wanted more. Nate Scott had an impact on me from the very first conversation that I had with him. I immediately began making changes for the better in several areas of my life. Just to name a couple I began planning my meals, eating healthier. I lost 5 pounds in a few days. I put together a list of things to accomplish each day. I began working a schedule and a plan. My life was already changing for the better and all I had done was talk to him on the phone. "THE PHONE"! How much more of an impact could he have training me daily?

8. What recommendation would you give to someone that is or hasn't considered hiring Nate as their coach?

If you truly are ready to make a change in your life, and I don't mean just business or just personal or even just a relationship change, if you truly want to move to a whole new level in your life, be more than you ever dreamed you can be, I believe you must have a coach to do that. And I believe that Nate Scott is that Coach.

1. Who are you and what do you do?

The joy in my life comes from being a Mary Kay Independent Beauty Consultant, where I get to bless women every day. In addition to that, I spend 40-60 hours a week providing systems support for a major telecommunications company.



2. What was going on in your personal or business life leading up to hiring a coach?

Prior to pursuing a coach, I was (and still am) working a full-time job that gives me no fulfillment. At the same time, my Mary Kay business had become stagnant. Sales were inconsistent and team building was not happening. I was feeling discouraged and unmotivated and was looking for a way to change things.

3. What was the defining moment that caused you to consider coaching?

The seven questions in seven minutes completely opened my eyes. I had never given much thought to my retirement. After running the numbers with Nate, I was both excited and terrified of what I needed to retire "comfortably". I also felt a sense of urgency! Even though retirement seems so far off, I recognize that it's not that far away. I realized that I don't want to be left scrambling trying to figure everything out once it gets here.

4. What results were you expecting from working with a coach?

When working with a coach, I expect to learn about myself through guided self-discovery. I expect to become aware of thoughts and/or behaviors that may be preventing me from moving forward in various aspects of my life. I also hope to discover the tools and develop the skills that will enable me to move forward.

5. What qualities / characteristics were you looking for in a coach?

I look for a coach that isn't going to tell me what to do. Instead, they teach me how to think differently so that I'm able to figure things out for myself. I look for someone who pushes me and challenges my way of thinking and doing things.

6. Why did you hire Nate Scott?

I first consulted with Nate Scott because of feedback I had read on his book *Life is Rich*. A person I respect and admire listed out everything she liked about it. Based on that feedback, I sought out more information about him. The testimonials on his website about a daily habit call were intriguing convinced me to buy the book. That purchase led to my initial consultation with him - the seven questions in seven minutes. My eyes were opened after that conversation. I told everyone that I could everything I learned in that short conversation. All subsequent conversations led to me picking up little nuggets, seeing situations differently and thinking about various experiences differently.

7. What specific value have you experienced since working with Nate Scott and how long did it take before you started seeing the benefit of having him as your coach?

Within 10 minutes of speaking with Nate, I saw the value of having him as a coach. Specifically, he's taught and continues to teach me how to think differently. I recognized a while ago that I've been conditioned to think a certain way. It's a limited way of thinking and prevents growth. But I didn't know how to change my way of thinking. It's something that I still struggle with. With Nate, he recognizes where I'm stuck and then challenges me on it. When I don't immediately know how to respond, he pushes me until I figure it out. It isn't always an easy process, but when the light bulb goes off it's a good feeling.

8. What recommendation would you give to someone that is or hasn't considered hiring Nate as their coach?

I would tell people to start with his seven questions in seven minutes. Once they have their results, think about whether their current life strategy is going to get them where they need to be. If it's not, then they need to consider hiring Nate as their coach. If they continue to do things the way they've been doing them, then nothing will change. Most people I've come to know would like things to change.

1. Who are you and what do you do?

After completing studies at Geisinger Medical Center School of Nursing, I worked as a critical care Registered Nurse for 10 years prior to starting my business. Today, I am an independent Sales Director with a Dual Marketing Direct Sales company. I have been married for 25 years to my husband John. I have two sons ages 22 and 19.



2. What was going on in your personal or business life leading up to hiring a coach?

I have experienced great success in my career but felt there was an invisible barrier between myself, and my goal. I couldn't fix what I couldn't see. Nate has helped those details come into focus.

3. What were you looking for in a coach?

The defining moment that led me to consider coaching was when I realized that Nate was a true servant leader, with his only focus being my goals and my family.

4. What results were you expecting from working with a coach?

I can't say I had specific goals, just open to it.

5. What qualities and characteristics were you looking for in a coach?

I have never worked with a coach before. I work with Nate because of his honesty, candor, generosity, and dedication to serve others.

6. Why did you hire Nate Scott? Contest Winner / Pro-Bono

7. What specific value have you experienced since working with Nate Scott and how long did it take before you started seeing the benefit of having him as your coach?

I am working with Nate because I am ready, willing, and able to take a quantum leap but needed an interpreter. He has been that for me.

8. What recommendation would you give to someone that is or hasn't considered hiring Nate as their coach? Nate is the ideal coach for someone who is ready for the next step in their leadership. His book is just the tip of the iceberg. Stop wandering without a map. He can help you get on course for success!

"The difference between 211- and 212-degree F is just one degree, but it makes a world of difference-the difference between a simmer and a boil. I needed to find a way to bring the change to my business. Nate's wisdom, patience and candor has helped me create a plan for my financial future! Thank you for your investment in me. I will honor it with my success!" – Megan Swope

1. Who are you and what do you do?

I am a divorced mom of an 11-year-old son. I am a career Banking professional, and a former Mary Kay Sales Director.



2. What was going on in your personal or business life leading up to hiring a coach?

I hired Nate Scott because I am aware that I have issues when dealing with or building relationships with men. I have a tendency of setting high expectations that usually result in disappointment or just have a hard time opening up and being vulnerable about my true feelings. I would say one thing, but deep in my heart meant something else, which was sending mixed feelings and creating anxiety.

3. What qualities / characteristics were you looking for in a coach?

I wanted a coach that I can trust with my personal insecurities, to be a confidant and to help me to see things from a different perspective. Nate Scott comes highly recommended, open-minded, with a wealth of wisdom and integrity.

4. What specific value have you experienced since working with Nate Scott and how long did it take before you started seeing the benefit of having him as your coach?

Since working with Nate Scott, I've seen tremendous value in a short period of time. Within the first week, I was more conscious about what I entertain in my mind. He told me to "think about what I think about". This really helps me to control my thoughts, which then control my feelings and emotions. He also encouraged me to write my thoughts down in a Journal. This allows me to reflect on and apply his coaching and feedback when I communicate with someone of interest. I applied it on 2 different occasions and received a better outcome than I would have prior to his coaching. It's been less than 30 days working with Nate and the impact already has me seriously considering a relationship with a special someone. 😊

5. What recommendation would you give to someone that is or hasn't considered hiring Nate as their coach?

I would strongly recommend Nate Scott to anyone looking to become a better version of themselves. Nate asked the right questions to help you self-identify what you truly need to improve on and what the result will look like once you accomplish it. He makes himself available when needed and takes you through a steady pace of interaction with him. His coaching style is direct, honest, intentional, and interactive. He truly takes a personal interest in you and is passionate about ensuring that you achieve your desired goal or result.

